



Attend this participatory class instructed by Richard T. Fryer, current President of IFREC Real Estate Schools and noted member of the REBAC Hall of Fame.

The SRES Designation Course will:

- Define the 55+ Market
- Define The Specialized Services Of This Market
- Define Tax & Financial Matters Seniors Must Consider
- Provide Marketing Techniques For This Market
- And Much More!!!

**Get ready for the Boomers!  
They're not your  
average buyers or sellers.**

**The Seniors Real Estate Specialists  
Designation SRES®  
Where the Future Takes Shape**

**Course Cost of \$299 Includes:**

- Course Material
- NAR Designation with REBAC
  - 11 Hours of CE Credit
  - One Elective Toward ABR Designation
- Continental Breakfast and Lunch Both Days

The largest and wealthiest buyer's group in the country is made up of Baby Boomers. Learn what motivates this demographic and make your business boom with an SRES® designation.

**LIMITED SEATING - REGISTER TODAY**  
PLEASE CALL 904-392-3427 OR 904-495-3973  
WITH CLASS OR REGISTRATION QUESTIONS

**IF REGISTERED BY SEPTEMBER 14TH FEE IS:  
\$299.00**

CREDIT CARD PAYEES - [wcrstaugustine.org](http://wcrstaugustine.org)  
OR

MAIL CHECKS PAYABLE TO ST. AUGUSTINE WCR  
P.O. BOX 3234, ST AUGUSTINE, FL 32085

NAME: \_\_\_\_\_  
TELEPHONE: \_\_\_\_\_  
EMAIL: \_\_\_\_\_  
COMPANY: \_\_\_\_\_  
ADDRESS: \_\_\_\_\_  
LICENSE NUMBER: \_\_\_\_\_

**SPONSORED BY:**  
**St. Augustine Regional WCR Chapter**  
**Jacksonville WCR Chapter**  
**Flagler WCR Chapter**  
**St Augustine & St. Johns County**  
**Board of REALTORS®**

**Sept. 21 & 22, 2011**  
**8:30 am - 5:30 pm**

**Class Location**  
**St. Augustine & St. Johns County Board**  
**1789 Lakeside Avenue, St. Augustine, FL**



