



Snowbirds, Golfers, Baby Boomers Are Just A Few of the Resort & Second-Home Market Heading to Florida

The Resort & Second-Home Property
Specialist Designation RSPS® provides
the education to work this unique market.

Attend this interactive class instructed
by Richard T. Fryer, current President of
IFREC Real Estate Schools and noted
member of the REBAC Hall of Fame.

Objectives Of The RSPS® Course:

Use community resources and tourism bureaus
How to make the best use of your marketing dollars
How to handle the media
Recognize the rights and wrongs of second-home
ownership and investment
And much more!

Course Cost of \$169 Includes:

- Course Material
- First Step in Obtaining RSPS®
- Certification NAR Designation
- Hours of CE Credit Pending
 - One Elective Toward
ABR, CIPS, CRS, PMN, SRES
 - Designation
- Continental Breakfast and Lunch

Launched in 2006, the RSPS® certification
appeals to REALTORS® in resort & second-
home markets who wish to better serve the
growing second-home and resort real estate
market.

LIMITED SEATING - REGISTER TODAY
PLEASE CALL 904-392-3427 OR 904-495-3973
WITH CLASS REGISTRATION QUESTIONS

REGISTRATION FEE: \$169.00

CREDIT CARD PAYEES - werstaugustine.org
OR

MAIL CHECKS PAYABLE TO ST. AUGUSTINE WCR
P.O. BOX 3234, ST AUGUSTINE, FL 32085

NAME: _____
TELEPHONE: _____
EMAIL: _____
COMPANY: _____
ADDRESS: _____
LICENSE NUMBER: _____

SPONSORED BY:

**St. Augustine Regional WCR Chapter
Jacksonville WCR Chapter
Flagler WCR Chapter
Gainesville WCR Chapter
St Augustine & St. Johns County
Board of REALTORS®**

**October 26, 2011
8:30 am - 5:30 pm**

Class Location

**St. Augustine & St. Johns County Board
1789 Lakeside Avenue, St. Augustine, FL**



